

APPENDIX A.

Points to consider for impending Correctional Services Tender

marked (A)

1. Human Resources

- 1.1 The successful Bidders must have extensive experience in training of the officials, inter-alia "change management" so as to alleviate resistance to change. The Bidders must display the Department of Correctional Services that it has successfully trained and developed DCS officials and has records thereof. Due to the nature of the operations, it is imperative that the Bidders have an integral knowledge of the Nature of a Correctional Centre, and that it's staff have experience in working with offenders, the bidders Staff will have to contend with various challenges.
- 1.2 The Bidders must display, that they have the ability to take over and successfully manage the Inventory on behalf of the Correctional Facility, and provide for a "point-by-point" action plan.
 - 1.2.1 The Bidders must have a track record (minimum of five years) in contractually assisting other Governmental Departments with refurbishment programs and must be affiliated to a nationally recognized Facilities Management Organisation, being able to display their ability to manage the full spectrum of Facilities Management for the Department of Corrections Catering Facilities as stipulated in this bid document.
 - 1.2.2 The Bidders must prove that they are competent and have internal capacity in the servicing of the equipment commensurate with the facility, and not to have to be in a position where functions are outsourced to a second/third or fourth party.
 - 1.2.3 The Bidders must indicate how they intend to improve on service methods and to ensure preventative Maintenance on the Department of Correctional Services Assets.
 - 1.2.4 The Bidders must indicate how they will "add-value" to Centres of Excellence projects.
 - 1.2.5 The Bidders must have an integrated "fleet" for the provision of services to the Department of Correctional Services.
 - 1.2.6 In line with the Department of Correctional Services commitment to improving security systems, preventing of Smuggling of contraband items etc, the Bidder must be able to demonstrate that it has the ability to Integrate on existing security systems for the Department of Correctional Services, this would encompass the provision of items such as CCTV Cameras with off-site monitoring, provision of X-Ray scanning of goods being delivered to the centre, and the provision of suitably trained operators trained for a Correctional environment, these measures will augment with the current scope of improved security measures as the Catering Facilities are vulnerable. It is imperative that the Bidders indicate their ompetencies in this regard, and display the ability and record to successfully implement these requirements.
 - 1.2.7 Provision of suitably qualified staff, who have specialized experience in working in a Correctional Environment and vetting processes.

- 1.2.8 Provision of CCTV, Security, X Ray Scanning and Biometric integration requirements.
- 1.2.9 Provision of ISO9001 : 2000 Systems and Training Department of Correctional Services Staff.

2.0 Qualifications of Bidders

- 2.1 Bidders must provide proof that they are affiliated to a National Key Points entity in terms of the National Key Points Act No. 102 of 1980 as amended by Act No. 44 of 1984 and No 47 of 1985 and indicate the ability to train staff according to the Act.
- 2.2 Only reputable and recognized Full Facilities Management Companies with sufficient experience in the Management of Facilities in a food service environment, on a very large scale..... This is specific to ensure that the Department of Correctional Services benefits in respect of a comprehensive service entailing security / cleaning etc.,
- 2.3 The limit of 1000, needs to be reviewed in line with a minimum of at least 4000 offenders per day – in terms of the previous specifications issued, it was set at 7 000, this ensures only Qualified, Certified Facilities Management experts with the Financial support structures apply, and reduces the risk to the Department of Correctional Services in outsourcing.
- 2.4 Bidders must reflect that they have the experience in delivering the type of services in a full Facility Management sector of a similar nature, dealing with similar changes to that of a Correctional Services, High Risk environment for a minimum period of at least a year successfully with no adverse incidents, strikes, unrests or serious breaches.
- 2.5 The Bidders must indicate and provide proof that they utilise an effective ISO9001: 2000 Quality management system, such system must have been certified and generally used in Operations nationally, and must have a suitably qualified implementation team, to expedite Implementation in the proposed management area. The Bidders must indicate the ability to successfully receive full ISO accreditation within the maximum period of three months, by an internationally recognized authority – linked to penalty clauses of at least 45% of the proposed Monthly Set Overhead Fee per hour.
- 2.6 The Bidders, due to the potential for collusion and theft in the Facilities, must Have an accredited security and surveillance staffing compliment to successfully Implement, monitor, integrate and maintain a proven "Off-Site" monitoring CCTV system, linked to the established control rooms recently been allocated By the Department of Correctional Services. The Bidders must be able to Successfully display the system, its ability and the tiered approach to security To prevent collusion and smuggling that occur in the catering facilities. The Bidders must be able to provide for the integration of the system into the Established DCS control rooms and provide for additional redundancy for further Surveillance at a dedicated Control Centre, of the Bidders with strict security Protocols protecting the integrity of the data.

3. IMPORTANT ADDITION

As a direct result of the proposed outsourcing the possibility of smuggling and coercing within the supplier network is more susceptible than when the product

being delivered via DCS Logistics at the various Correctional Centres. In terms with the international trends, and increased risks it is with this in mind that the Bidders must provide proof that they can avert possible risks of this nature by Prescanning all goods being delivered to the Facilities.

The Bidders must be able to provide for dedicated X Ray Scanning facilities for The goods delivered to the Facility. The Bidders must be able to provide proof Of suitable equipment, and experience in the use of similar equipment, coupled With training programmes, for use in similar establishments that have certain Minimum requirements namely;

(To be provided as an Annexure / Appendix Specification for the cost of the Bidders to be included in the proposed monthly overhead Fee)

HARDWARE

- Minimum tunnel sizes 1,00 mm x 1,000 mm for large goods delivery
- Minimum of 35mm penetration (steel casings), to ensure items cannot be smuggled in cans/bags etc
- Must be able to operate 0 to 40 degrees Celsius, high humidity regions
- Must provide High Resolution minimum 38 AWG
- Must provide for Network / Control Room abilities, imperative that a Second image screen be viewed
- Must be integratable into existing security control rooms and software
- Must be mounted on castors for ease of movement for cleaning
- Must provide for "one button" image clarification

SOFTWARE

- Must have (NMS) Network Management System, providing for remote administration
- Must have integrated volume/baggage counters
- Date / time display and achieving levels of acceptability for use in a court hearing
- Search indicators must be integratable into the CCTV camera system, allowing for operator identification
- Must have a built-in Threat Image Library, reflecting contraband organic materials as Well as items such as guns, knives, explosives etc
- Must store images, have operator zoom ability

X-RAY HEALTH AND SAFETY REQUIREMENTS

NOTE : *The equipment must comply to the most stringent safety regulations and International based regulations, examples:*

- USA Federal standards 21CFR 1020 40
- Maximum leakage of radiation rate OF LESS than 0.1mR/hr
- ISO 1600/33 DIN and guaranteed up to 10 times exposure to radiation
- Must be FCC and IEC Compliant - International Standards

- 3.1 Reporting of incident occurrences - The Bidders must provide proof of working installations of an electronic occurrence book system, that is integrated into the Bidders Control Centre on to a centralized statistical database, allowing for the

pro-active management of security breaches and trend establishment. The system must be able to integrate the various sites reports, and generate a daily activity report of incidents – from temperature verification of storage facilities to late deliveries, Stock losses, inmate incidents etc

3.2 Control of Bidders staff allocated to the Correctional Centre. The Bidders must have and provide for an integrated biometric attendance solution to control and vett the Time spent on site by the Bidders employees in conducting services, this includes;

- Facilities Maintenance personnel
- Training, Educational and Social Worker Personnel
- Management Personnel
- Support Service Staff
- Operational Personnel
- Audit and Compliance Personnel
- Catering Personnel
- Site Management Personnel

Details of suitably integrated systems must be made available or inspection by the Bidders, and must be in operation in a similar environment.

4. **CURRICULUM VITAE**

4.1 The Bidders must supply the curriculum vitae of the appointed National Operations Management Team, directly responsible for the Facilities Management of the Correctional Centre, as well as indicate the direct experience of the Company in relation to dealing with a Correctional or similar "High Risk" environment.

ADDITIONS

1. In terms of the functionality of the training and the fact that the training and development has a direct affect on youth, the Bidders should display the ability to work with offenders that are young and in conflict with the Law, and should submit CV's of Social Workers in the employ of Bidder/s that have the ability to compliment the Department of Correctional Services social workers in intervention programmes, specifically aimed at training young offenders working under the guidance of the prospective Bidder/s.

The concept is in accordance to the White paper, to encourage the involvement of Third party assistance.

2. The Bidders must have a vetting and screening process in place, format to Be Attached to the Bid, ensuring that the security integrity of the Correctional Centres are not breached.
3. The Bidders must have a pool of staff that are au-fait with the dynamics of Dealing with offenders, and the risks involved.

5. ACCOUNTING

- 5.1 The Department of Correctional Services does not warrant the continual supply of power to the facility, especially in semi-rural areas and the provision of (UPS) Uninterrupted Power Supply by the Facilities Management Company is mandatory. The Facilities Management Company must indicate a proven solution for this.

6. PROVISION OF STAFF

In addition add;

- 6.1 Control of Facilities Management Company staff allocated to the Correctional Centre. The Facilities Management Company must have and provide for an Integrated biometric attendance solution to control and vett the time spent on Site by the Facility Management Company employees in conducting services, this includes;
- Facilities Maintenance Personnel
 - Training, Educational and Social Worker Personnel
 - Management Personnel
 - Support Service Staff
 - Operational Personnel
 - Audit and Compliance Personnel
 - Catering Personnel
 - Site Management Personnel
- 6.2 Details of suitably Biometrically Integrated Staffing Management Systems Must be made available or inspection by the Facilities Management Company, and must be in operation in a similar environment.
- 6.3 The Facilities Management Company must provide for a 24/7 Control Crises Call Centre, where throughout the period of the contract, problems regarding the facility/Staff can be related to for assistance, such a centre should have a 0860 class type service.
- 6.4 The Facilities Management Company must supply the curriculum vitae of the Appointed National Operations Management Team, directly responsible for the Facilities Management of the Correctional Centre, as well as indicate the direct experience of the company in relation to dealing with a Correctional environment.
- 6.5 The Facilities Management Company must provide the curriculum vitae of bona-fide employees, responsible for the maintenance of the equipment at the correctional centres. The Facility Management Company must provide the curriculum vitae of bona-fide employees, responsible for the maintenance of the equipment at the Correctional Centres. The facilities Management Company must provide the curriculum vitae of bona-fide employees responsible for the Security Systems and X-Ray equipment at the Correctional Centres.

- 6.6 In terms of the functionality of the training and the fact that the training and Development has a direct affect on youth, the Facilities Management Company should display the ability to work with offenders that are young and in conflict with the law, and should submit CV's of Social Workers in the employ of Bidder/s that have the ability to compliment the Department of Correctional Services social workers in intervention programmes, specifically aimed at training young offenders working under the guidance of the prospective Bidder/s.
- 6.7 The Facilities Management Company must have a vetting and screening process in place, format to be attached to the Bid, ensuring that the security integrity of the Correctional Centres are not breached.
- 6.8 The Facilities Management Company must have a pool of staff that are au-fait with the dynamics of dealing with offenders, and the risks involved and must submit proof thereof.

7. MANAGEMENT

- 7.1 The Facilities Management Company must provide a comprehensive CV and company profile of similar institutions managed, with supporting affidavits and contactable references.

8. PURCHASE AND SUPPLY OF FOODSTUFFS

- 8.1 The Facilities Management Company must indicate programmes that it Has developed to enhance the Centres of Excellence – Farming Initiatives Etc.
- 8.2 The Facilities Management Company must indicate to the Department of Correctional Services that they have the ability and are committed to commence with training and development of SMME's in being able to provide local (previously disadvantaged individuals) community based business's with training, skill development and support in establishing business units that can in the future provide the Department of Corrections with full Facility Management services of this nature on a smaller scale.

9. FULL FACILITIES EQUIPMENT MANAGEMENT

In addition add;

- 9.1 The Facilities Management Company must indicate and provide proof (CV's) Of internal expertise commensurate with Facilities Management with regards To;
 - a) Pressure vessels testing artisans
 - b) Qualified Architectural Design Specialists
 - c) Electrical reticulation certified specialists
 - d) Boiler Management Specialists
 - e) Building and Construction
 - f) Refrigeration / Cooling Systems
 - g) Vehicle Maintenance

h) Design Engineers with electronic expertise

10. TRANSPORT AND TELEPHONE

10.1 The Facilities Management Company will provide for Terrestrial / Satellite Inter – connectivity and redundancy for the communication of video Streaming Data capturing etc, without encroaching on pre-existing Correctional Services / SITA bandwidth capacity or compromising security levels – Closed Networking is proffered.

11. SECURITY REGULATIONS

- 11.1 The Facilities Management Company undertakes to provide annual vetting and screening process in place, Facilities Management Company's format to be attached to the Bid, ensuring that the security integrity of the Correctional Centres is not breached.
- 11.2 The Facilities Management Company must have a pool of staff that is au-fait with the dynamics of dealing with offenders, and the risks involved and must submit proof thereof.
- 11.3 The Facilities Management Company must indicate that all staff are subjected to random truth verification testing and display records thereof, and must furthermore on reasonable request undertake such tests.
- 11.4 The Facilities Management Company must provide the curriculum vitae of Bona-fide employees responsible for the Security Systems, and X-Ray Equipment at the correctional centres.
- 11.5 The Facilities Management Company shall indicate the ability to provide for X-Ray scanning. Biometric identification facilities and CCTV coverage, with the specified tiered measures for security in accordance to Special Bid Conditions 3.1
- 11.6 The Facilities Management Company to provide written proof of compliance to specifications in Para 1 in respect of the National Key Points Accreditation.

12. TRAINING

- 12.1 The Facilities Management Company will provide as part of the service offered ISO 9001 : 2000 training to Department of Correctional Service's officials.
- 12.2 The Facilities Management Company will establish a foundation for the further development of offenders to assist with reintegration of the offenders into society.

13. MONITORING AND CONTROL

- 13.1 The Full Facilities Company will ensure that the systems (CCTV and X-Ray Scanning as stipulated in Special Bid Conditions are integrated into the existing systems, recordings of which must be kept for a period of 30 days

(reduced to coincide with the access control contract)

In addition add;

1. The Department of Correctional Services shall on a quarterly basis Verify and obtain the statistics on the ISO 9001:2000 Quality Management System from the Facilities Management Company.
2. The Facilities Management Company will provide proof of working Installations of an electronic occurrence book system, integrated into The Facilities Management Company Control Centre on to a centralized Statistical database, allowing for the pro-active management of security breaches and trend establishment. The system must be able to integrate the various site reports and generate a daily report of incidents – from temperature verification of storage facilities to late deliveries, stock losses, inmate incidents etc.
3. Control of Facilities Management Company staff allocated to the Correctional Centre. The Facilities Management Company must have and provide for an integrated biometric attendance solution to control and Vett the time spent on site by the Facilities Management Company employees in conducting services, this will be representative of all the Facilities Management Company staff.

BID NUMBER : HK 2/2004

APPENDIX B

PHASE TWO (2)

ST ALBANS MANAGEMENT AREA

NAME OF BIDDER	NO BID		NO BID		NO BID		NO BID		NO BID		NO BID		NO BID					
	1: SODEXHO SA	2: KEI	8: TAMARRON	9: BOSASA	10: SERVECO	11: SECHABA	12: IZIKO	13: UNIQUE	14: KAGISO	1: SODEXHO SA	2: KEI	8: TAMARRON	9: BOSASA	10: SERVECO	11: SECHABA	12: IZIKO	13: UNIQUE	14: KAGISO
POINTS: PHASE 1	106.20	68.60	23.60	182.60	104.60	138.20	93.20	130.40	95.60									
FUNCTIONAL POINTS (PHASE 1 + 4)	26.55	17.15	5.90	45.65	26.15	34.55	23.30	32.60	23.90									
PRICE (ANNUAL COST)	R 0.00	R 26,275,932.50	R 0.00	R 26,526,569.10	R 53,900,668.60	R 24,075,686.00	R 28,974,920.93	R 23,691,987.00	R 23,757,104.00									
LOWEST PRICE	R 0.00	R 0.00	R 0.00	R 24,075,686.00	R 0.00	R 24,075,686.00	R 0.00	R 0.00	R 0.00									
POINTS: PRICE [50 x (Lowest bid price + Price of relevant bid)]	#DIV/0!	0.00	#DIV/0!	45.38	0.00	50.00	0.00	0.00	0.00									
TOTAL POINTS (Functional Points + Points on price)	#DIV/0!	17.15	#DIV/0!	91.03	26.15	84.55	23.30	32.60	23.90									
HIGHEST POINTS	0.00	0.00	0.00	91.03	0.00	91.03	0.00	0.00	0.00									
TOTAL POINTS CONVERTED TO 90 : 90 x [1 - (Highest points - Relevant bidder's points) + Relevant bidder's points]	#DIV/0!	180.00	#DIV/0!	90.00	180.00	83.10	180.00	180.00	180.00									
POINTS: EQUITY OWNERSHIP BY HDIS (3)	1.35	1.80	0.82	1.55	1.53	1.20	1.25	1.20	1.00									
POINTS: EQUITY OWNERSHIP BY HDIS WHO ARE WOMEN (3)	0.00	0.30	0.00	1.00	0.00	0.00	0.62	3.00	0.00									
POINTS: PROMOTION OF SMALL BUSINESSES (2)	0.40	1.20	1.00	0.00	0.00	0.00	0.00	0.00	0.00									
FINAL POINTS	#DIV/0!	183.30	#DIV/0!	92.55	181.53	84.30	181.87	184.20	181.00									

BID NUMBER : HK 2/2004

PHASE TWO (2)

JOHANNESBURG MANAGEMENT AREA

NAME OF BIDDER	NO BID		NO BID		NO BID		NO BID		NO BID		NO BID		NO BID					
	1: SODEXHO SA	2: KEI	8: TAMARRON	9: BOSASA	10: SERVECO	11: SECHABA	12: IZIKO	13: UNIQUE	14: KAGISO	1: SODEXHO SA	2: KEI	8: TAMARRON	9: BOSASA	10: SERVECO	11: SECHABA	12: IZIKO	13: UNIQUE	14: KAGISO
POINTS: PHASE 1	106.20	68.60	23.60	182.60	104.60	138.20	93.20	130.40	95.60									
FUNCTIONAL POINTS (PHASE 1 + 4)	26.55	17.15	5.90	45.65	26.15	34.55	23.30	32.60	23.90									
PRICE (ANNUAL COST)	R 42,905,708.10	R 0.00	R 0.00	R 59,617,155.99	R 0.00	R 46,298,822.00	R 61,163,234.85	R 51,177,439.50	R 48,136,843.00									
LOWEST PRICE	R 0.00	R 0.00	R 0.00	R 46,298,822.00	R 0.00	R 46,298,822.00	R 0.00	R 0.00	R 0.00									
POINTS: PRICE [50 x (Lowest bid price + Price of relevant bid)]	R 0.00	R 0.00	R 0.00	38.83	0.00	50.00	0.00	0.00	0.00									
TOTAL POINTS (Functional Points + Points on price)	26.55	#DIV/0!	#DIV/0!	84.48	#DIV/0!	50.00	0.00	0.00	0.00									
HIGHEST POINTS	0.00	0.00	0.00	84.48	0.00	84.55	23.30	32.60	23.90									
TOTAL POINTS CONVERTED TO 90 : 90 x [1 - (Highest points - Relevant bidder's points) + Relevant bidder's points]	180.00	#DIV/0!	#DIV/0!	89.93	#DIV/0!	84.55	0.00	0.00	0.00									
POINTS: EQUITY OWNERSHIP BY HDIS (3)	1.35	1.80	0.82	1.55	1.53	1.20	1.25	1.20	1.00									
POINTS: EQUITY OWNERSHIP BY HDIS WHO ARE WOMEN (3)	0.00	0.30	0.00	1.00	0.00	0.00	0.62	3.00	0.00									
POINTS: PROMOTION OF SMALL BUSINESSES (2)	0.40	1.20	1.00	0.00	0.00	0.00	0.00	0.00	0.00									
FINAL POINTS	181.75	#DIV/0!	#DIV/0!	92.48	#DIV/0!	91.20	181.87	184.20	181.00									

Bosasa Recommended

Bosasa Recommended

BID NUMBER : HK 2/2004

PHASE TWO (2)

Draft: Remember Calculations was not checked.

DURBAN WESTVILLE MANAGEMENT AREA

NAME OF BIDDER	NO BID		NO BID		NO BID		NO BID		NO BID		NO BID		NO BID						
	1: SODEXHO SA	2: KEI	8: TAMARRON	9: BOSASA	10: SERVECO	11: SECHABA	12: IZIKO	13: UNIQUE	14: KAGISO KHULANI SUPERVISION FOOD	1: SODEXHO SA	2: KEI	8: TAMARRON	9: BOSASA	10: SERVECO	11: SECHABA	12: IZIKO	13: UNIQUE	14: KAGISO KHULANI SUPERVISION FOOD	
POINTS: PHASE 1	106.20	68.60	23.60	182.60	104.60	138.20	93.20	32.60	23.90	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
FUNCTIONAL POINTS (PHASE 1 + 4)	26.55	17.15	5.90	45.65	26.15	34.55	23.30	1.25	0.62	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
PRICE (ANNUAL COST)	R 40,247,401.30	R 0.00	R 52,757,284.00	R 49,076,172.45	R 98,937,856.60	R 45,262,585.00	R 54,198,704.98	R 44,834,155.00	R 43,132,088.00	R 45,262,585.00	R 45,262,585.00	R 45,262,585.00	R 45,262,585.00	R 45,262,585.00	R 45,262,585.00	R 45,262,585.00	R 45,262,585.00	R 45,262,585.00	R 45,262,585.00
LOWEST PRICE	R 45,262,585.00	R 45,262,585.00	R 45,262,585.00	R 45,262,585.00	R 45,262,585.00	R 45,262,585.00	R 45,262,585.00	R 45,262,585.00	R 45,262,585.00	R 45,262,585.00	R 45,262,585.00	R 45,262,585.00	R 45,262,585.00	R 45,262,585.00	R 45,262,585.00	R 45,262,585.00	R 45,262,585.00	R 45,262,585.00	
POINTS: PRICE [50 x (Lowest bid price + Price of relevant bid)]	N/Q	N/Q	N/Q	46.11	N/Q	50.00	N/Q	N/Q	N/Q	N/Q	N/Q	N/Q	N/Q	N/Q	N/Q	N/Q	N/Q	N/Q	
TOTAL POINTS (Functional Points + Points on price)	#VALUE!	#VALUE!	#VALUE!	91.76	#VALUE!	84.55	#VALUE!	0.00	#VALUE!	#VALUE!	#VALUE!	#VALUE!	#VALUE!	#VALUE!	#VALUE!	#VALUE!	#VALUE!	#VALUE!	
HIGHEST POINTS	0.00	0.00	0.00	91.76	0.00	91.76	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
TOTAL POINTS CONVERTED TO 90 : (90 x (1 - (Highest points - Relevant bidder's points) + Relevant bidder's points)	#VALUE!	#VALUE!	#VALUE!	90.00	#VALUE!	82.33	#VALUE!	1.20	0.62	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
POINTS: EQUITY OWNERSHIP BY HDIS (3)	1.35	1.80	0.82	1.55	1.53	1.20	1.25	1.20	0.62	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
POINTS: EQUITY OWNERSHIP BY HDIS WHO ARE WOMEN (3)	0.00	0.30	0.00	1.00	0.39	0.00	0.82	3.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
POINTS: EQUITY OWNERSHIP BY HDIS WHO ARE DISABLED (2)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
POINTS: PROMOTION OF SMALL BUSINESSES (2)	0.40	1.20	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
FINAL POINTS	#VALUE!	#VALUE!	#VALUE!	92.55	#VALUE!	83.53	#VALUE!	0.00	#VALUE!	#VALUE!	#VALUE!	#VALUE!	#VALUE!	#VALUE!	#VALUE!	#VALUE!	#VALUE!	#VALUE!	

BID NUMBER : HK 2/2004

PHASE TWO (2)

Bosasa Recommended.

POLLSMOOR MANAGEMENT AREA

NAME OF BIDDER	NO BID		NO BID		NO BID		NO BID		NO BID		NO BID		NO BID						
	1: SODEXHO SA	2: KEI	8: TAMARRON	9: BOSASA	10: SERVECO	11: SECHABA	12: IZIKO	13: UNIQUE	14: KAGISO KHULANI SUPERVISION FOOD	1: SODEXHO SA	2: KEI	8: TAMARRON	9: BOSASA	10: SERVECO	11: SECHABA	12: IZIKO	13: UNIQUE	14: KAGISO KHULANI SUPERVISION FOOD	
POINTS: PHASE 1	106.20	68.60	23.60	182.60	104.60	138.20	93.20	32.60	23.90	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
FUNCTIONAL POINTS (PHASE 1 + 4)	26.55	17.15	5.90	45.65	26.15	34.55	23.30	1.25	0.62	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
PRICE (ANNUAL COST)	R 0.00	R 0.00	R 30,997,531.50	R 34,350,141.87	R 27,746,174.00	R 27,746,174.00	R 33,588,910.91	R 27,558,204.00	R 27,558,204.00	R 27,558,204.00	R 27,558,204.00	R 27,558,204.00	R 27,558,204.00	R 27,558,204.00	R 27,558,204.00	R 27,558,204.00	R 27,558,204.00	R 27,558,204.00	R 27,558,204.00
LOWEST PRICE	R 0.00	R 0.00	R 0.00	R 0.00	R 0.00	R 0.00	R 0.00	R 0.00	R 0.00	R 0.00	R 0.00	R 0.00	R 0.00	R 0.00	R 0.00	R 0.00	R 0.00	R 0.00	
POINTS: PRICE [50 x (Lowest bid price + Price of relevant bid)]	#DIV/0!	#DIV/0!	#DIV/0!	40.39	#DIV/0!	50.00	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	
TOTAL POINTS (Functional Points + Points on price)	0.00	0.00	0.00	86.04	0.00	84.55	23.30	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
HIGHEST POINTS	0.00	0.00	0.00	86.04	0.00	84.55	23.30	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
TOTAL POINTS CONVERTED TO 90 : (90 x (1 - (Highest points - Relevant bidder's points) + Relevant bidder's points)	#DIV/0!	#DIV/0!	#DIV/0!	86.04	#DIV/0!	84.55	23.30	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
POINTS: EQUITY OWNERSHIP BY HDIS (3)	1.35	1.80	0.82	1.55	1.53	1.20	1.25	1.20	0.62	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
POINTS: EQUITY OWNERSHIP BY HDIS WHO ARE WOMEN (3)	0.00	0.30	0.00	1.00	0.00	0.00	0.62	3.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
POINTS: EQUITY OWNERSHIP BY HDIS WHO ARE DISABLED (2)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
POINTS: PROMOTION OF SMALL BUSINESSES (2)	0.40	1.20	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
FINAL POINTS	#DIV/0!	#DIV/0!	#DIV/0!	92.55	#DIV/0!	89.61	#DIV/0!	0.00	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	

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Bosasa Recommended.

BID NUMBER : HK 2/2004

PHASE TWO (2)

PRETORIA MANAGEMENT AREA

NO BID

POINTS: PHASE 1	NAME OF BIDDER	1: SODEXHO SA	2: KEI	8: TAMARRON	9: BOSASA	10: SERVECO	11: SECHABA	12: IZIKO	13: UNIQUE	14: KAGISO
FUNCTIONAL POINTS (PHASE 1 + 4)		CATERING	SERVICES	T/A GROOVY	OPERATIONS		CATERING	CATERING	CATERING	KHULANI SUPERVISION
PRICE (ANNUAL COST)							SERVICES	SERVICES	SERVICES	FOOD
LOWEST PRICE	106.20	68.60	17.15	23.60	182.60	104.60	138.20	93.20	130.40	95.60
POINTS: PRICE [50 x (Lowest bid price + Price of relevant bid)]	R 32,045,735.20	R 0.00	R 0.00	R 41,347,270.00	R 34,597,131.26	R 74,309,093.00	R 33,794,775.00	R 42,784,678.89	R 36,120,946.00	R 35,676,280.00
TOTAL POINTS (Functional Points + Points on price)	R 0.00	R 0.00	R 0.00	R 0.00	R 33,794,775.00	R 0.00	R 33,794,775.00	R 0.00	R 0.00	R 0.00
HIGHEST POINTS	26.55	#DIV/0!	5.90	0.00	48.84	0.00	50.00	0.00	0.00	0.00
TOTAL POINTS CONVERTED TO 90 : (90 x [1 - (Highest points - Relevant bidder's points) + Relevant bidder's points])	180.00	0.00	0.00	0.00	94.49	26.15	84.55	23.30	32.60	23.90
POINTS: EQUITY OWNERSHIP BY HDIS (3)	180.00	#DIV/0!	0.00	180.00	90.00	180.00	79.42	180.00	180.00	180.00
POINTS: EQUITY OWNERSHIP BY HDIS WHO ARE WOMEN (3)	1.35	1.80	0.82	0.82	1.55	1.53	1.20	1.25	1.20	1.00
POINTS: PROMOTION OF SMALL BUSINESSES (2)	0.00	0.30	0.00	0.00	1.00	0.00	0.00	0.62	3.00	1.00
FINAL POINTS	0.40	1.20	1.00	1.00	0.00	0.00	0.00	0.00	0.00	0.00
	181.75	#DIV/0!	181.82	181.82	92.55	181.53	80.62	181.87	184.20	181.00

BID NUMBER : HK 2/2004

PHASE TWO (2)

MODDERBEE MANAGEMENT AREA

NO BID

POINTS: PHASE 1	NAME OF BIDDER	1: SODEXHO SA	2: KEI	8: TAMARRON	9: BOSASA	10: SERVECO	11: SECHABA	12: IZIKO	13: UNIQUE	14: KAGISO
FUNCTIONAL POINTS (PHASE 1 + 4)		CATERING	SERVICES	T/A GROOVY	OPERATIONS		CATERING	CATERING	CATERING	KHULANI SUPERVISION
PRICE (ANNUAL COST)							SERVICES	SERVICES	SERVICES	FOOD
LOWEST PRICE	106.20	68.60	17.15	23.60	182.60	104.60	138.20	93.20	130.40	95.60
POINTS: PRICE [50 x (Lowest bid price + Price of relevant bid)]	R 13,232,040.10	R 0.00	R 0.00	R 16,683,936.00	R 22,524,683.19	R 28,935,099.80	R 14,052,972.00	R 17,391,983.95	R 15,277,794.00	R 14,489,860.00
TOTAL POINTS (Functional Points + Points on price)	R 0.00	R 0.00	R 0.00	R 0.00	R 14,052,972.00	R 0.00	R 14,052,972.00	R 0.00	R 0.00	R 0.00
HIGHEST POINTS	26.55	#DIV/0!	5.90	0.00	31.19	0.00	50.00	0.00	0.00	0.00
TOTAL POINTS CONVERTED TO 90 : (90 x [1 - (Highest points - Relevant bidder's points) + Relevant bidder's points])	180.00	0.00	0.00	0.00	76.84	26.15	84.55	23.30	32.60	23.90
POINTS: EQUITY OWNERSHIP BY HDIS (3)	180.00	#DIV/0!	0.00	180.00	80.98	180.00	90.00	180.00	180.00	180.00
POINTS: EQUITY OWNERSHIP BY HDIS WHO ARE WOMEN (3)	1.35	1.80	0.82	0.82	1.55	1.53	1.20	1.25	1.20	1.00
POINTS: PROMOTION OF SMALL BUSINESSES (2)	0.00	0.30	0.00	0.00	1.00	0.00	0.00	0.62	3.00	1.00
FINAL POINTS	0.40	1.20	1.00	1.00	0.00	0.00	0.00	0.00	0.00	0.00
	181.75	#DIV/0!	181.82	181.82	83.53	181.53	91.20	181.87	184.20	181.00

Bosasa Recommended

Sechaba Recommended

PHASE TWO (2)

KRUGERSDORP MANAGEMENT AREA

POINTS: PHASE 1	NAME OF BIDDER	1: SODEXHO SA	2: KEI CATERING SERVICES	8: TAMARRON T/A GROOVY	9: BOSASA OPERATIONS	10: SERVECO	11: SECHABA CATERING SERVICES	12: IZIKO CATERING SERVICES	13: UNIQUE CATERING SERVICES	14: KAGISO KHULANI SUPERVISION FOOD
FUNCTIONAL POINTS (PHASE 1 + 4)		106.20	68.60	23.60	182.60	104.80	138.20	93.20	32.30	23.90
PRICE (ANNUAL COST)		26.55	17.15	5.90	45.65	26.15	34.55	33.20	130.40	95.80
LOWEST PRICE		R 13,094,332.30	R 0.00	R 16,683,936.00	R 14,678,570.85	R 28,935,099.80	R 14,739,323.00	R 17,185,489.95	R 14,894,980.00	R 14,430,478.00
POINTS: PRICE [50 x (Lowest bid price + Price of relevant bid)]		R 0.00	R 0.00	R 0.00	R 14,678,570.85	R 0.00	R 14,739,323.00	R 0.00	R 0.00	R 0.00
TOTAL POINTS (Functional Points + Points on price)		0.00	#DIV/0!	0.00	50.00	0.00	49.79	0.00	0.00	0.00
HIGHEST POINTS		28.55	#DIV/0!	5.90	95.65	26.15	84.34	23.30	32.60	23.90
TOTAL POINTS CONVERTED TO 90 (90 x [1 - (Highest points - Relevant bidder's points) + Relevant bidder's points])		0.00	0.00	0.00	95.65	0.00	95.65	0.00	0.00	0.00
POINTS: EQUITY OWNERSHIP BY HDIS (3)		180.00	#DIV/0!	180.00	90.00	180.00	77.94	180.00	180.00	180.00
POINTS: EQUITY OWNERSHIP BY HDIS WHO ARE WOMEN (3)		1.35	1.80	0.82	1.55	1.53	1.20	1.25	1.20	1.00
POINTS: EQUITY OWNERSHIP BY HDIS WHO ARE DISABLED (2)		0.00	0.30	0.00	1.00	0.00	0.00	0.62	3.00	0.00
POINTS: PROMOTION OF SMALL BUSINESSES (2)		0.40	1.20	1.00	0.00	0.00	0.00	0.80	0.00	0.00
FINAL POINTS		181.75	#DIV/0!	181.82	92.55	181.53	79.14	181.87	184.20	181.00

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NUMBER OF MANAGEMENT AREAS BIDDED FOR	1: SODEXHO SA	2: KEI CATERING SERVICES	8: TAMARRON T/A GROOVY	9: BOSASA OPERATIONS	10: SERVECO	11: SECHABA CATERING SERVICES	12: IZIKO CATERING SERVICES	13: UNIQUE CATERING SERVICES	14: KAGISO KHULANI SUPERVISION FOOD
TOTAL ANNUAL PRICE FOR THESE MANAGEMENT AREAS	R 141,525,217.00	R 26,275,932.50	R 158,489,937.50	R 241,370,424.71	R 285,017,817.80	R 205,970,337.00	R 255,267,935.34	R 185,987,251.50	R 207,289,647.00
TOTAL PRICE FOR THESE MANAGEMENT AREAS OVER THREE	R 424,575,651.00	R 78,827,797.50	R 475,469,812.50	R 724,111,274.13	R 855,053,453.40	R 617,911,011.00	R 765,803,806.02	R 557,991,754.50	R 621,778,941.00
TOTAL ANNUAL PRICE FOR ALL MANAGEMENT AREAS, IF SPECIFIED	R 0.00	R 0.00	R 0.00	R 239,427,684.69	R 718,283,084.07	R 0.00	R 0.00	R 0.00	R 0.00
TOTAL PRICE FOR ALL MANAGEMENT AREAS, IF SPECIFIED (3)	R 0.00	R 0.00	R 0.00	R 718,283,084.07	R 0.00	R 0.00	R 0.00	R 0.00	R 0.00

APPENDIX C



COMPARITIVE ANALYSIS

MANAGEMENT OPERATIONS	Avg Straight	Individual Cost	Standard Cost	SAVING PER ANNUM	COST PER PERSON ANNUM
		OPTION A	OPTION B		
Durban Westville	9762	R 49,076,172.00			R 5,027.27
Johannesburg	11542	R 59,617,155.00			R 5,165.24
Krugersdorp	3050	R 14,678,570.00			R 4,812.65
Modder Bee	4400	R 22,524,683.00			R 5,119.25
Pollsmoor	6710	R 34,350,141.00			R 5,119.25
Pretoria	6765	R 34,597,131.00			R 5,114.14
St Albans	5156	R 26,526,589.00			R 5,144.80
TOTAL		R 241,370,421.00	R 239,422,694.00	-R 1,942,727.00	

Based on the aforementioned you will note that in fact it is more cost effective to take a holistic approach to the outsourcing of the operation, this primarily due to the fact that the Capital cost commensurate with the operation are diluted.

Bosasa Operations recommends **OPTION B**, which reflects an annual saving of R 1,942,727.00 as opposed to utilising individual costings per management area.

Further benefits of approaching the project on a singular national contract are:

1. Standardised methodology / ISO compliance
2. Consistent Control
3. Interchangeable components
4. Suitably qualified maintenance infrastructure with diluted costs
5. Maximised training and development exposure
6. Long term cost effectiveness

be a desirable debt to equity ratio. Senteach broadband network is expected to bring benefits in the form of increased connectivity for the Public as well as business thus contributing to more choice in services and therefore the reduction of telecommunications costs. In addition it would facilitate the connectivity of schools and multipurpose community centres (MPCCS), health institutions, providing services to public such as pensions delivered through the SA Post Office and other outlets and e-Government services.

Department awarding contracts to

Bosasa

489. Mr J SELFFE (DA) asked the Minister of Correctional Services:

- (1) Whether Bosasa has been awarded any contracts by his department; if so, (a) what specified contracts, (b) in respect of which correctional facilities or departmental property, (c) what are the relevant details of the contracts and (d) what is the (i) value and (ii) duration of the contracts;
- (2) whether these contracts were put out to tender; if not, why not; if so, (a) when, (b) how many companies submitted tenders and (c) what was the price tendered by each specified company;
- (3) whether any of the contracts awarded to Bosasa were extended or expanded in any way; if so, (a) what are the relevant details, (b) why (c) who took the decision in this regard and (d) what is the value of the extended or expanded contracts;
- (4) whether prior to granting the extended or expanded contracts to Bosasa, the contract was out to tender; if not, (a) why not and (b) who took the decision not to call for tenders; if so, what are the relevant details?
N600E

The MINISTER OF CORRECTIONAL SERVICES:

- (1) Yes, two contracts were awarded, Contract HK2/2004 and HK4/2004.
- (a) Contract HK 2/2004: Rendering of Catering and Training Services at various Management Areas: 1 August 2004 to 31 July 2007: Department of Correctional Services.
- (b) Durban Westville, Pollsmoor, St Albans, Johannesburg, Pretoria, Modderbee and Krugersdorp Management Areas.
- (c) Rendering of Catering and Training Services.
- (d) (i) R239 427 694,69 per annum, which is based on the estimated number of inmates.
(ii) 1 August 2004 to 31 July 2007.
- (1) (a) Contract HK4/2004: Appointment of a service provider to train trainers in the Management of Nutritional Services, for the successful implementation of section 8(5) of the Correctional Services Act, Act 111 of 1998 as amended.
- (b) Training of 100 officials (two from each Management Area) at Krugersdorp Correctional Centre.
- (c) Training of trainers in the Management of Nutritional Services, for the successful implementation of section 8(5) of the Correctional Services Act, Act 111 of 1998 as amended.
- (d) (i) R969 000.
(ii) 90 days.
- (2) Yes, Contract HK2/2004 was put out to tender.
- (a) The tender invitation was published in the Government Tender

Bulletin on 21 May 2004 and closed on 25 June 2004.

- (b) Fourteen companies submitted tenders.
- (c) Prices other than the formal contract prices of the successful bidder(s) are not publicly made known. According to the pre-scripts of section 36 of the Promotion of Access to Information Act, No 2 of 2000, no information may be revealed that will prejudice a third party in commercial competition. Revealing itemised prices of unsuccessful bidders may reveal their trade secrets/strategies and no such information is revealed.
- (2) Yes, Contract HK4/2004 was put out to tender.
- (a) The tender invitation was published in the Government Tender Bulletin on 4 June 2004 and closed on 18 June 2004.
- (b) One company submitted a tender.
- (c) Prices other than the formal contract prices of the successful bidder(s) are not publicly made known. According to the pre-scripts of section 36 of the Promotion of Access to Information Act, No 2 of 2000, no information may be revealed that will prejudice a third party in commercial competition. Revealing itemised prices of unsuccessful bidders may reveal their trade secrets/strategies and no such information is revealed.
- (3) Yes, only Contract HK2/2004 was extended.
- (a) The contract was extended to include satellite centres to four of the Management Areas, they are:
- Pretoria Management Area
• Atteridgeville Correctional Centre
• Odi Correctional Centre
Modderbee Management Area
• Devon Correctional Centre
• Nigel Correctional Centre
Durban Management Area
• Umzinto Correctional Centre
St Albans Management Area
• Patensie Correctional Centre
• North End Correctional Centre (Port Elizabeth).
- (b) The main objective was to outsource the services at the larger management areas to include the highest possible number of offenders. However, the department omitted to include all satellites at the identified management areas when bids were invited. This was rectified afterwards by extending the contract within the parameters of the directives.
- (c) The decision was taken on request of the project manager of this contract and was approved within delegated powers.
- (d) The value of the extension is R82 095 331,50, based on the estimated number of inmates.
- (4) No, the extension of contract HK2/2004 was not advertised prior to granting the extended contract to Bosasa.
- (a) The directives/delegated powers of the department make provision to consider the extension of contracts.
- (b) The decision was taken on request of the project manager of this contract and was approved within delegated powers.